

EX-809

FOUNDED 2007

The Company provides purchasing and resale services of used (second-hand) DRAM memory modules for servers, laptops, desktops, and many other electronic applications. This is made possible by the Company's longstanding relationship with factories (assembly houses), major OEMs, and re-sellers, enabling the company to provide reliable products, prompt delivery and excellent customer service to businesses worldwide.

In 2019, a server division was established to broaden the Company's focus to datacenter equipment. The Company began to distribute and re-purpose other used IT hardware such as Servers, CPUs, HDDs, Cards, and other components. Today, the company has become a one-stop-shop for many companies offering everything from data center decommissioning and hard-drive wiping services to full procurement services.

The circular economy for IT hardware is the frontier for sustainability, and the Company is poised to significantly benefit from these trends by maximizing the value of used computer hardware. As the world goes green—and demand for data centers and RAM-intensive processing rises—the future only becomes brighter. Today, the Company offers a profitable, growing acquisition opportunity with the potential to expand further into IT Asset Disposition services or leverage its existing network to expand its purchasing/resale business.

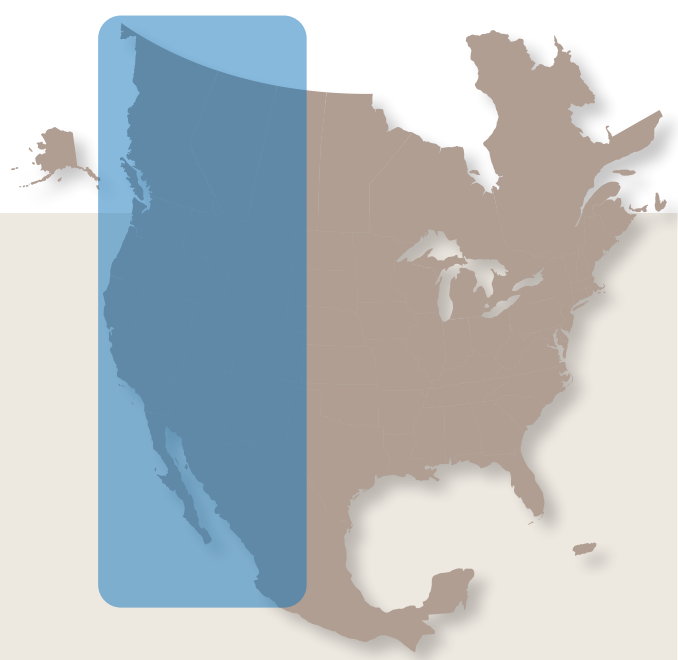
COMPANY OBJECTIVE



Company Sale



Strategic Partner



HEADQUARTERS

West Coast



OF EMPLOYEES

12*

Accounting/Finance	01	<div style="width: 100%;"></div>
Administrative	01	<div style="width: 100%;"></div>
Management	04	<div style="width: 100%;"></div>
Sales & Marketing	03	<div style="width: 100%;"></div>

*Employee count includes 3 contractors



PRODUCTS AND SERVICES

IT Supply Chain Services

- RAM Purchasing and Resale
- Server/Component Purchasing and Resale

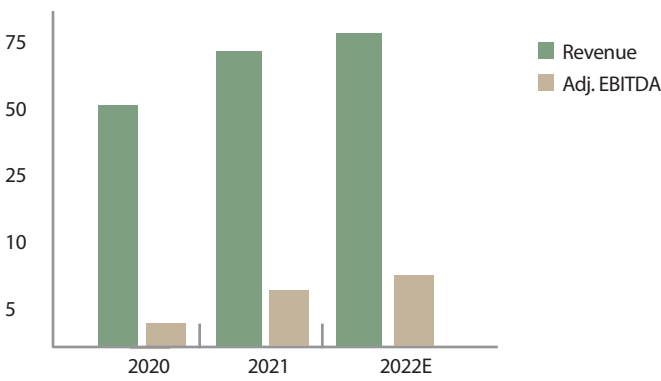
IT Services

- Data Center Decommissioning
- Recycling & Remanufacturing Services



FINANCIALS

2020-2022E



Description (\$M)	2020	2021	2022E
Revenue	\$43.5	\$61.4	\$65.0
Gross Profit	\$5.3	\$7.9	\$8.0
Adj. EBITDA	\$3.5	\$5.7	\$6.0

INVESTMENT CONSIDERATIONS

- Company/Brand Recognition:** Company has built a well-known organization in the secondary IT hardware market by investing in advertising/marketing and major sponsorships at trade shows/conventions.
- Responsive Business Model:** Company is able to quickly adapt to market changes and newer technology, adding new product lines year after year and keeping up with market trends and conditions. This adaptability is reflected in Company's increasing revenue and profitability year over year.
- Consistent, Efficient Performance:** Company has low overhead, high revenue, and strong profitability. Company has never lost money in any quarter and enjoys continued strong profitability even during downward market trend.
- In Demand:** Increased popularity of cryptocurrencies and the rise of networked IOT adoption has fueled significant demand for memory chips among both enterprises and consumers.
- Vertical Integration:** Company is able to offer full suite of memory solutions from provision to disposal, creating a broad marketplace of electronic components with existing value (even channel or market-sensitive products).

PRIMARY VENDORS



END USER VERTICALS



OF ACTIVE CUSTOMERS/LOCATION

185



CUSTOMERS BY REVENUE

TOP 10

Company #1	27.81%	<div style="width: 27.81%;"></div>
Company #2	8.08%	<div style="width: 8.08%;"></div>
Company #3	6.99%	<div style="width: 6.99%;"></div>
Company #4	6.10%	<div style="width: 6.10%;"></div>
Company #5	4.69%	<div style="width: 4.69%;"></div>
Company #6	4.04%	<div style="width: 4.04%;"></div>
Company #7	3.18%	<div style="width: 3.18%;"></div>
Company #8	2.99%	<div style="width: 2.99%;"></div>
Company #9	1.98%	<div style="width: 1.98%;"></div>
Company #10	1.91%	<div style="width: 1.91%;"></div>

Total
67.77%

NEXT STEPS

To learn more about company EX-809 please execute NDA and send to Amanda Haws. Our team will follow up with a mutually executed NDA and provide an introduction to the company's CEO.

[Start NDA Now](#)

[Amanda Haws](#)

[Asset Listing](#)



IT ExchangeNet

a martin wolf company