

EX-806

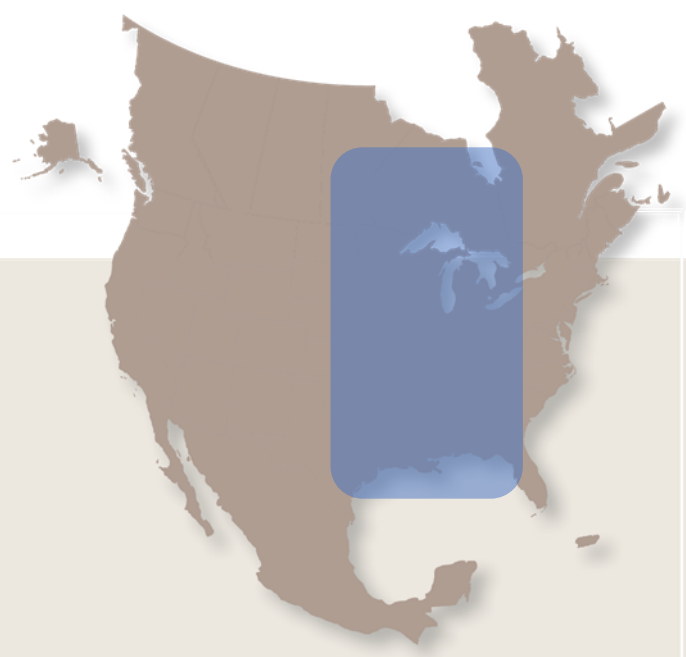
- Federal-Focused Solution Provider with Clients Including Cabinet-level Agencies and Leading Government System Integrators and Prime Contractors
- Government and Subcontractor GWACs and BPAs
- Well developed and secure infrastructure
- HUBZone and Small Business certifications

The Company is a well-established provider of enterprise technology products and solutions. It offers professional, managed cloud and other value-added services to clients, throughout the US, including both various Government departments and agencies and commercial organizations.

The Company has multiple government contracts, including BPAs and GWACs, and subcontractor relationships with a wide variety of service and solution providers. It has established and invested in a breadth of technology partnerships with the industry's leading hardware and software manufacturers and is able to offer customized solutions paired with exceptional support and service capabilities.

To facilitate this, Company has developed a NIST-compliant secure infrastructure to support its contract requirements. Its back-end systems and include industry leading applications ensuring unparalleled order and service deliverability. Quality processes are ISO 9001:2015 certified.

Company ideally seeks a buyer that would maintain Company's Small Business and HUBZone designations.



HEADQUARTERS
Midwest*



OF EMPLOYEES

18

Accounting/Finance	2	
Administrative Management	4	
Professional Services	3	
Sales & Marketing	1	
Service Delivery	5	
	3	

*Our professionals are actively servicing customers nationwide.



PRODUCTS AND SERVICES

Enterprise Solutions

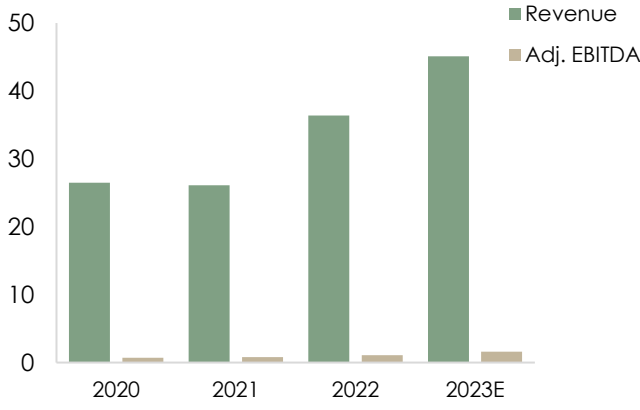
- Security / Compliance
- Networking / Wireless
- Integrated Communications
- Enterprise Applications

IT & IT-Enabled Outsourced Services

- IT Consulting
- Infrastructure Design / Implementation
- Staff Augmentation
- System Integration

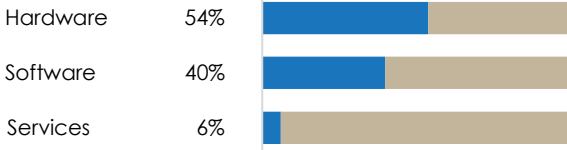


FINANCIALS 2020-2023E

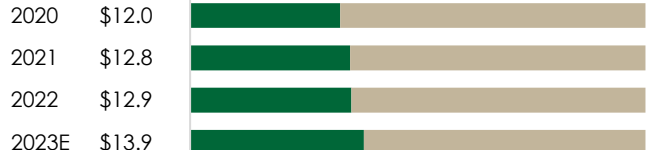


Description (\$M)	2020	2021	2022	2023E
Revenue	\$26.5	\$26.1	\$36.4	\$45.1
Gross Profit	\$2.8	\$3.2	\$3.2	\$3.7
Adj. EBITDA	\$695K	\$780K	\$1.1	\$1.6

REVENUE MIX (% OF REVENUE)



RECURRING REVENUE (\$M)



INVESTMENT CONSIDERATIONS

- Wide Capabilities:** Company offers a breadth of product and service offerings with a robust supply chain thanks to well-established relationships with leading technology manufacturers and solution providers. This is made possible by investment in OEM certifications, training, and vendor management, significant credit lines with global IT distribution organizations and OEMs.
- Government Experience:** Company has substantial government contracting experience and the systems and processes to support accurate order and service delivery/project management, reporting and compliance. This is manifest in multiple government contracts—single-award, GWACS and yearly renewals. Significant growth potential with existing contracts, high probability of renewals and new awards.
- Mission-Critical Partner and Growth Potential:** Company has over 125 customers, including federal government, government prime contractors and commercial. Past performance with multiple government agencies including cloud solutions, security solutions, infrastructure design and management, application support and management and supply chain solutions.
- Strategic Vendors:** Along with the industry-leading IT providers, Company has strategic partnerships with emerging and niche technology solution providers in the areas of work management platforms, automation, and high-end computing.
- Cost-Saving Opportunities:** Company has identified multiple opportunities for additional cost-savings if combined with existing solution provider infrastructure with no compromise to financial performance.

CHANNEL PARTNERS



CUSTOMERS BY REVENUE



TOP 10

Company #1	41%	
Company #2	10%	
Company #3	7%	
Company #4	6.9%	
Company #5	3.6%	
Company #6	2.6%	
Company #7	2.1%	
Company #8	2.1%	
Company #9	2%	
Company #10	1.7%	

Total
79%

Note: Customer 1 is typically high as a percentage of revenue due to a sharp incline in spending with contract close-out.

NEXT STEPS

To learn more about company EX-806 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's CEO.

[Start NDA Now](#)

[Contact Us](#)

[Asset Listing](#)



ITX

a martinwolf company