

EX-825

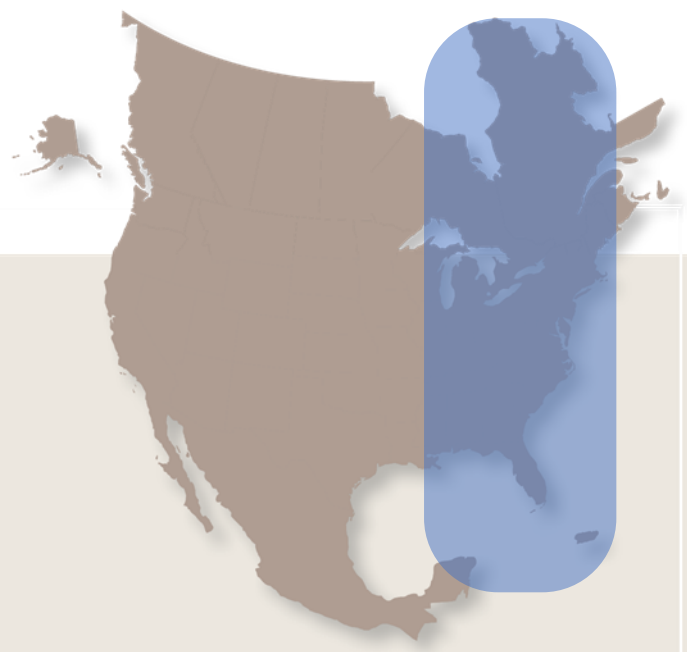
FOUNDED 30+ YEARS AGO

- Outstanding technical staff and experienced leadership for over 30 years
- Steady financial growth
- Expansion of strong marketing program driving consistent growth and success

Founded in 1993, this successful Managed Services Provider offers managed services, data security services and cloud solutions. The Company provides technology solutions and advisory services within a major metropolitan market on the East Coast. Performance in several key verticals including healthcare, local government, manufacturing, auto dealerships and insurance.

The Company approaches customer needs with the business acumen and experience necessary to align IT solutions and solve business problems.

Ample growth opportunities exist due to the expansion of marketing initiatives, added technical engineers and support staff and continued profitability projections through 2025.



HEADQUARTERS

East Coast



OF EMPLOYEES

10

Administrative	2	<div style="width: 20%;"></div>
Manager	2	<div style="width: 20%;"></div>
Managed Service	6	<div style="width: 60%;"></div>



PRODUCTS AND SERVICES

Primary Services

- Managed Services
- Security Services
- Data Retention Services
- Hardware Reseller

Consultation Services

- Strategic Planning
- Disaster Recovery Planning
- VCIO

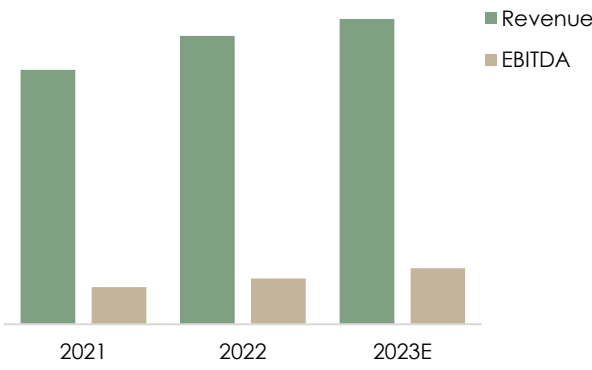
Secondary Services

- Cyber Insurance Review and Alignment
- Compliance Alignment



FINANCIALS

2021-2023E



Description (\$M)	2021	2022	2023E
Revenue	\$1.5	\$1.7	\$1.8
Gross Profit	\$0.9	\$1.1	\$1.2
Adj. EBITDA	\$0.22	\$0.27	\$0.33

% BY REVENUE TYPE (2023E)

Contract	68%	<div style="width: 68%;"></div>
Service	18%	<div style="width: 18%;"></div>
Product	14%	<div style="width: 14%;"></div>

RECURRING REVENUE

2021	\$0.90	<div style="width: 50%;"></div>
2022E	\$1.10	<div style="width: 61%;"></div>
2023E	\$1.30	<div style="width: 72%;"></div>

INVESTMENT CONSIDERATIONS

- 1. Increased Tech Capabilities:** The Company recently added several items to their tech stack and redefined the technical capability in delivering predictable results.
- 2. Strong Profitability:** With steady growth over the last 3 years, the company is on track for continued profitability projected through 2025.
- 3. Key Partnerships:** The Company continues to maintain strong partnerships with several multi-national manufacturers and vendors for over 25+ years.
- 4. Growing Team of Experts:** The Company has an outstanding technical and leadership team with plans for additional staff including technical engineers and marketing support roles.
- 5. Outstanding Processes:** Developed unique processes and tool sets for new client onboarding and monthly maintenance engagements that allow for a level of visibility and response into their customer networks that majority of competitors do not offer.

CHANNEL PARTNERS



END USER VERTICALS



CUSTOMERS BY THE NUMBERS

CUSTOMERS: 40

RETENTION: 95%

BY LOCATION:

Major Metropolitan Market on East Coast



CUSTOMERS BY REVENUE

TOP 10

Company #1	9%	<div style="width: 9%;"></div>
Company #2	7%	<div style="width: 7%;"></div>
Company #3	7%	<div style="width: 7%;"></div>
Company #4	5%	<div style="width: 5%;"></div>
Company #5	5%	<div style="width: 5%;"></div>
Company #6	5%	<div style="width: 5%;"></div>
Company #7	4%	<div style="width: 4%;"></div>
Company #8	4%	<div style="width: 4%;"></div>
Company #9	4%	<div style="width: 4%;"></div>
Company #10	3%	<div style="width: 3%;"></div>

Total
53%

NEXT STEPS

To learn more about company EX-825 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's CEO.

[Start NDA Now](#)

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[Asset Listing](#)



ITX

a martinwolf company