

EX-830

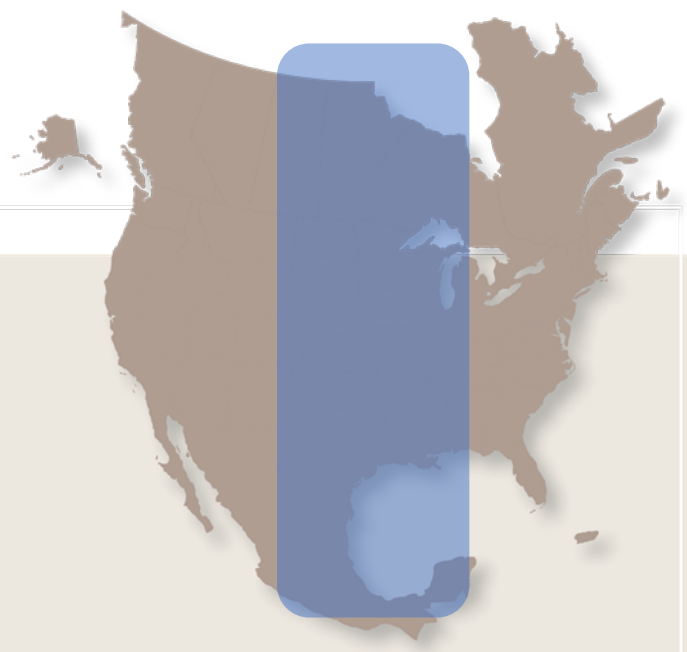
FOUNDED 16 YEARS AGO

- Deep management team
- 20+ active customers
- 87% customer retention

Founded in 2007, the Company offers strategic IT services focusing on cloud, managed services, productivity solutions, and operational transformation.

An AWS Advanced Tier Partner, Microsoft Gold Partner, and ServiceNow Partner, the Company brings leading capabilities and solutions to mid-market companies in multiple industry sectors. Capabilities span across business-application stacks, availability, performance, risk management, security and governance with client relationships consistent over two decades.

The founder is not involved in the day-to-day operations, but the entire management team intends to remain with the business post change of control.



HEADQUARTERS
Central



OF TEAM MEMBERS

15

Professional Services	4	<div style="width: 26.7%;"></div>
Management	4	<div style="width: 26.7%;"></div>
Managed Services	7	<div style="width: 46.6%;"></div>



PRODUCTS AND SERVICES

Cloud

- CCoE
- XaaS
- 24/7 monitoring/management
- Network Security
- Cloud Apps
- Workload Optimization and Platform Engineering

Enterprise

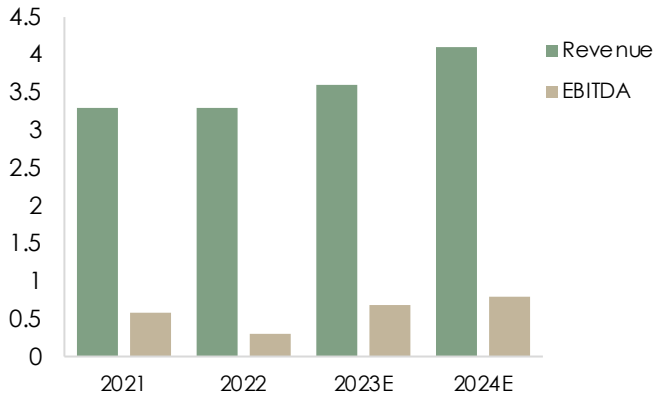
- M365/Splits/Mergers
- O365/Azure AD
- Threat/data loss protection

Technology Management

- IT Service Management
- Process Automation
- CMDB/Common Services Data
- Integration Strategies



FINANCIALS 2021-2024E



Description (\$M)	2021	2022	2023E	2024E
Revenue	\$3.3M	\$3.3M	\$3.6M	\$4.1M
Gross Profit	\$648k	\$648k	\$734k	\$1.0M
Adj. EBITDA	\$584k	\$303k	\$683k	\$789k

% BY REVENUE TYPE (2024E)

Managed Services	30%	<div style="width: 30%;"></div>
Professional Services	54%	<div style="width: 54%;"></div>
Project-based Services	16%	<div style="width: 16%;"></div>

RECURRING REVENUE (\$M)

2021	\$3.00	<div style="width: 85%;"></div>
2022	\$3.10	<div style="width: 90%;"></div>
2023E	\$3.10	<div style="width: 85%;"></div>

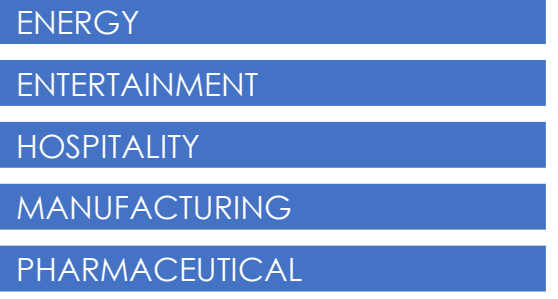
INVESTMENT CONSIDERATIONS

- 1. Exceptional Talent:** With capabilities to scale, the team is comprised of certified IT professionals who are trusted with complex IT needs. Certifications include Microsoft, AWS, ServiceNow and others.
- 2. Long-Term Client Relationships:** With clients spanning nearly 20 years and an 88% customer retention rate, the Company has subject matter expertise in Pharma, Manufacturing, Entertainment, Energy and Hospitality.
- 3. Proprietary Processes:** The Company has instituted a set of unique processes and tool sets for engagements that allow real-time monitoring and rapid response for recurring revenue clients.
- 4. Revenue Growth:** The Company's revenue has increased by 25% in the last 36 months as a result of existing customer growth and referrals.
- 5. Long-term Expansion:** The Company generates consistent follow-on engagements from clients who require strategic IT services. Cross-selling into the acquirer's customer base would create further expansion.

CHANNEL PARTNERS



END USER VERTICALS

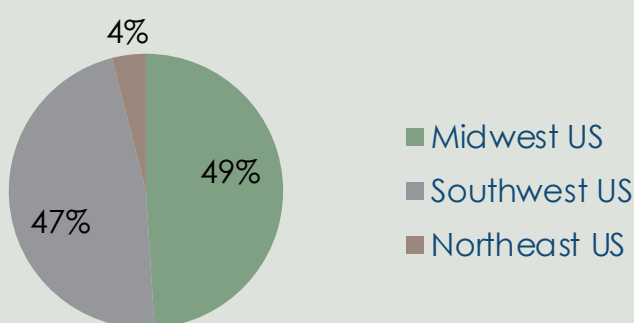


CUSTOMERS BY THE NUMBERS

CUSTOMERS: 17

RETENTION: 88%

BY LOCATION:



CUSTOMERS BY REVENUE

TOP 10

Company #1	25%	<div style="width: 25%;"></div>
Company #2	15%	<div style="width: 15%;"></div>
Company #3	11%	<div style="width: 11%;"></div>
Company #4	11%	<div style="width: 11%;"></div>
Company #5	10%	<div style="width: 10%;"></div>
Company #6	8%	<div style="width: 8%;"></div>
Company #7	5%	<div style="width: 5%;"></div>
Company #8	3%	<div style="width: 3%;"></div>
Company #9	2%	<div style="width: 2%;"></div>
Company #10	2%	<div style="width: 2%;"></div>

Total
92%

NEXT STEPS

To learn more about company EX-830 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's CEO.

[Start NDA Now](#)

[Contact Us](#)

[Asset Listing](#)

