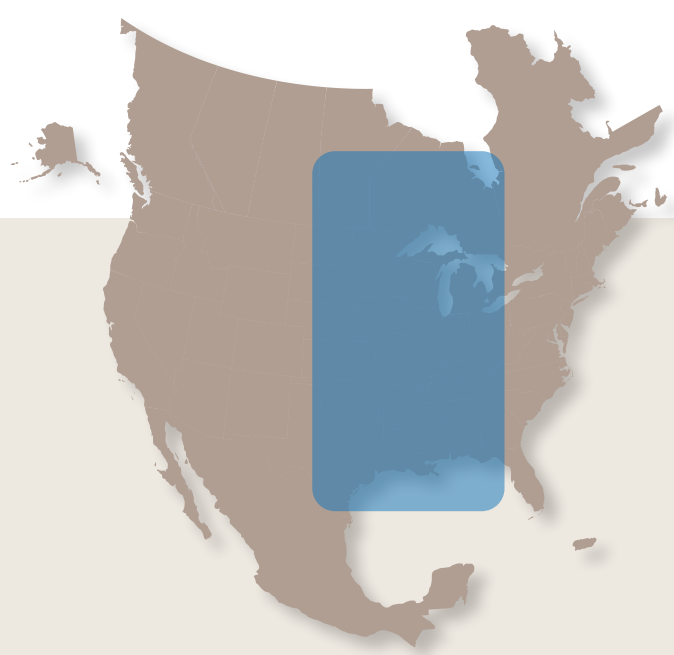


# EX-806

For over 20 years the Company is a well-established provider of enterprise technology products and solutions. It offers professional, managed cloud and other value-added services to clients including both various Federal Government departments and agencies as well as top contractors and other commercial organizations throughout the US.

The Company itself has multiple government contracts, including BPAs and GWACS, and subcontractor relationships with a wide variety of service and solution providers. It has established and invested in a breadth of technology partnerships with the industry's leading hardware and software manufacturers and is able to offer customized solutions paired with exceptional support and service capabilities.

To facilitate this, Company has developed a secure infrastructure to support our back-end systems and include industry leading applications—ensuring unparalleled order and service deliverability.



HEADQUARTERS  
**Midwest**

## COMPANY OBJECTIVE



Company Sale



# OF EMPLOYEES  
**20**

Accounting/Finance	01
Administrative	04
Management	03
Professional Services	01
Sales & Marketing	06
Service Delivery	01



## PRODUCTS AND SERVICES

### IT Supply Chain Services

- IT Resellers

### IT & IT-Enabled Outsourced Services

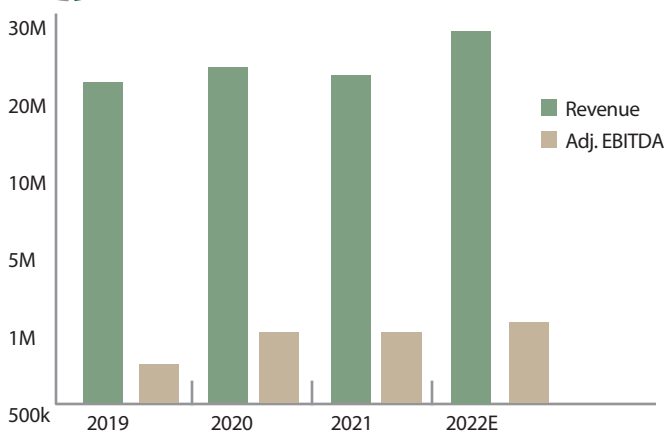
- Consulting and Implementation Services
- Staff Augmentation
- Maintenance and Warranty Services

### Managed Services

- Cloud and Data Center Support Services
- Infrastructure Services

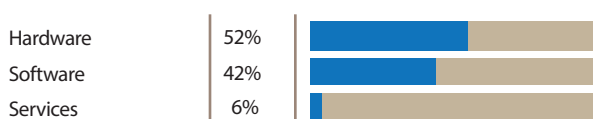


## FINANCIALS 2019-2022E



Description (\$M)	2019	2020	2021	2022E
Revenue	\$25.8	\$26.3	\$25.9	\$29.8
Gross Profit	\$2.5	\$2.6	\$2.9	\$3.5
SG&A	\$2.2	\$2.1	\$2.3	\$2.4
Adj. EBITDA	\$842k	\$1.1	\$1.1	\$1.5

### REVENUE MIX (% OF REVENUE)



### RECURRING REVENUE (\$M)



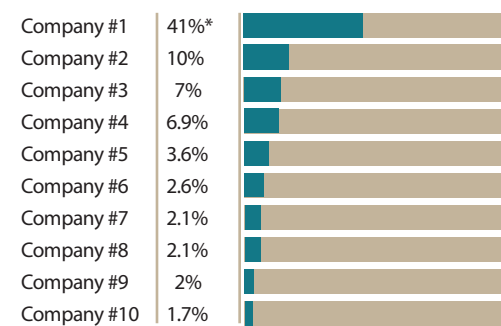
## INVESTMENT CONSIDERATIONS

- Wide Capabilities:** Company offers a breadth of product and service offerings with a robust supply chain thanks to well-established relationships with leading technology manufacturers and solution providers. This is made possible by investment in OEM certifications, training, and vendor management, significant credit lines with global IT distribution organizations and OEMs.
- Government Experience:** Company has substantial government contracting experience and the systems and processes to support accurate order and service delivery/project management, reporting and compliance. This is manifest in multiple government contracts -- single-award, GWACS and yearly renewals. Significant growth potential with existing contracts, high probability of renewals and new awards.
- Mission-Critical Partner:** Company has over 125 customers, including federal government, government prime contractors and commercial. Past performance with multiple government agencies including cloud solutions, security solutions, infrastructure design and management, application support and management and supply chain solutions.
- Strategic Vendors:** Along with the industry-leading IT providers, Company has entered into strategic partnerships with emerging and niche technology solution providers in the areas of work management platforms, automation, and high-end computing.
- Cost-Saving Opportunities:** Company has identified multiple opportunities for additional cost-savings if combined with existing solution provider infrastructure with no compromise to financial performance.

## CHANNEL PARTNERS, RECENT INDUSTRY AWARDS & RECOGNITION



## CUSTOMERS BY REVENUE TOP 10



Total  
**79%**

\*Due to a sharp decline in spending at contract close-out

## NEXT STEPS

To learn more about company EX-806 please execute NDA and send to Amanda Haws. Our team will follow up with a mutually executed NDA and provide an introduction to the company's CEO.

[Start NDA Now](#)

[Amanda Haws](#)

[Asset Listing](#)



**IT ExchangeNet**  
a martin wolf company