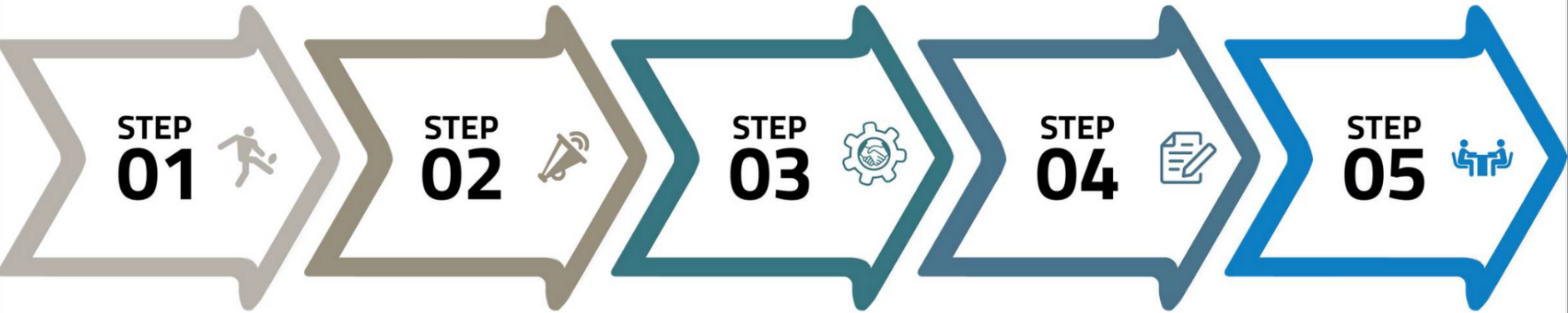


ITX Transaction Process



ALL-TEAM KICKOFF

ITX BUYER OUTREACH

CLIENT MANAGEMENT MEETINGS

LETTER OF INTENT

NEGOTIATION & DUE DILIGENCE

Data Gathering RFIs	<i>Seller</i>
Develop Blind Profile	<i>ITX</i>
Pre-Campaign Bootcamp	<i>ITX</i>
Approve Blind Profile	<i>Seller</i>
Letter to Buyers	<i>ITX</i>
Develop Qualified Buyer Lists	<i>ITX</i>
Online Showcase Listing	<i>ITX</i>
CIM PPT Completed	<i>Seller</i>

Launch Campaign	<i>ITX</i>
Manage NDA Process	<i>ITX</i>
Introductions to Buyers	<i>ITX</i>
Intro/Follow Up Calls	<i>Seller/Buyer</i>

Second Calls	<i>Seller/Buyer</i>
Process Letter to Buyers	<i>ITX</i>
Buyer Follow Up Questions	<i>Buyer</i>
Indication of Interest (IOI)	<i>Buyer</i>
Face-to-Face Meetings	<i>Buyer</i>

Engage Legal	<i>Seller</i>
LOI Submission	<i>Buyer</i>
LOI Review	<i>Seller/Legal</i>

Finalize LOI	<i>Legal</i>
Sign LOI	<i>Seller</i>
Exclusivity Period	<i>Seller</i>
Management Discussions	<i>Seller/Buyer</i>
Due Diligence	<i>Buyer</i>
Purchase Agreement Process	<i>Legal</i>
Close Transaction	<i>All</i>